

## Workshop Series

# Tales from the Trenches

8 - 15 January 2024

6 CPDs

8 January 2024 – Mumbai

10 January 2024 – Bengaluru

12 January 2024 – Chennai

15 January 2024 – New Delhi

Supported by

## Trade Finance

# Tales from the trenches

This workshop series is a joint initiative of **ICC India** and **State Bank of India** and supported by ICC UAE. It has been designed for trade finance practitioners who work with independent banks undertakings including commercial documentary credits, standby letters of credit and bank guarantees.

**Tales from the Trenches** workshops will provide detailed insights into significantly important real life case studies, disputes, compliance, AML and legal cases from the perspective of an international trade finance specialist and expert witness in trade finance disputes.

The workshops will commence by setting the scene with an overview of trends in international trade & finance and key issues stemming from the COVID-19 pandemic. The training will be driven by case studies, simulations and international judgements to achieve maximum impact, interaction, and enhanced learning benefits for the participants.

## Workshop Series Schedule

<b>8 January 2024</b>	<b>10 January 2024</b>	<b>12 January 2024</b>	<b>15 January 2024</b>
<b>TRIDENT</b> Nariman Point, Mumbai	<b>THE LALIT ASHOK</b> Kumara Krupa Road, High Grounds, Bengaluru	<b>HYATT REGENCY</b> Anna Salai, Teynampet, Chennai	<b>FEDERATION HOUSE</b> Tansen Marg, New Delhi

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## Topics to be covered

- ❖ **Global Trade Trends** – *outlook or lookout!*
- ❖ **Concise trade product workflow** – *essential obligations explained!*
- ❖ **Bills of Lading and the Evergiven** – *never forgiven!*
- ❖ **Force Majeure and War** – *unexpected outcomes!*
- ❖ **Sanctions in Court** – *the long arm of the law from another jurisdiction!*
- ❖ **Oil Trade and LOI** – *trader in court with allegation of fraud!*
- ❖ **Synthetic Letters of Credit** – *Fraud or no Fraud!*
- ❖ **Cargo release without Bills of Lading** – *be careful what you WhatsApp!*
- ❖ **Standby Letters of Credit & Jurisdiction** – *all standbys are not born equal!*
- ❖ **ICC Official Banking Commission Opinions** – *controversial outcomes!*
- ❖ **Sanctions & Compliance** – *a Tougher Evolving Story!*
- ❖ **The multi-dimensions of the Compliance Regulations** – *don't get distracted!*
- ❖ **The Shifting Sands of Compliance** – *how to keep your feet firmly on the ground!*
- ❖ **The Blind Spot of the Third-Party Risk** – *how to see it!*
- ❖ **Trade Finance and Trade-Based Money Laundering (TBML)** – *keeping ahead of the curve!*
- ❖ **Anti-Corruption, Anti-Bribery** – *what you need to do!*

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## Programme Schedule

**09:00 – 09:30 Hrs**

Registration & Networking

**09:30 – 09:45 Hrs**

Opening Session

**09:45 – 11:00 Hrs | Session 1 – By Vincent O’Brien**

Foundations of Independent Undertakings

**11:00 – 11:15 Hrs**

Coffee Break

**11:15 – 12:45 Hrs | Session 2 – By Vincent O’Brien**

Legal and Technical Trade Finance Cases

**12:45 – 13:45 Hrs**

Lunch

**13:45 – 15:00 Hrs | Session 3 – By Mohamed Daoud**

Connecting the Dots Between the Financial and the Corporate sectors in Financial Crime regulations and compliance

**15:00 – 15:15 Hrs**

Coffee Break

**15:15 – 16:15 Hrs | Session 4 – By Mohamed Daoud**

Tackling Trade Finance's Blind Spot: Strengthening Third-Party Risk Management and Identifying AML/CFT Red Flags

**16:15 – 17:00 Hrs | By Mohamed Daoud & Vincent O’Brien**

Compliance Red-Flags Cases and Compliance in Court

**17:00 – 17:20 Hrs**

Q&A & Vote of Thanks

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## Participation Fee & Payment Details

Fee Structure	For up to two delegates	For up to five delegates	For more than five delegates
For Members	INR 8,000 + 18% GST	INR 7,500 + 18% GST	INR 7,000 + 18% GST
For Non-members	INR 9,000 + 18% GST	INR 8,500 + 18% GST	INR 8,000 + 18% GST

## Fee Structure

Beneficiary	Bank	Account Details
<b>ICC India</b>  <b>ICC India GSTIN</b> 07AAATI1373C1Z3	Punjab National Bank Tansen Marg, New Delhi	Bank Account Number: 0359050003851 Bank Account Type: Current Account Bank IFSC Code: PUNB0035920 Bank MICR Code: 110024771

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## Speakers



### **Vincent O'Brien**

*Director, ICC United Arab Emirates & Associate Director, IIBLP*

Currently, Mr. Vincent O'Brien is Director at ICC United Arab Emirates and also holds the position of the Associate Director of the Institute of International Banking Law and Practice (IIBLP).

He has been actively involved in trade finance for more than a quarter of a century and has delivered technical assistance for trade finance in more than 100 countries. Vincent's primary activity is trade facilitation with the major Multilateral Development Banks and his recognized specialty is trade related dispute resolution where he often acts as Expert Witness in Trade Disputes and Legal Cases.

Vincent has been associated with ICC as a Member of Executive Committee of ICC Banking Commission and Chair of ICC Banking Commission, Market Intelligence Group.



### **Mohamed Daoud**

*Director & Industry Practice Lead Governance, Risk & Compliance - GRC, Moody's Analytics, Dubai*

Mohamed Daoud spearheads Moody's Financial Crime Compliance approach across the Middle East and India as the region's Director and Industry Practice Lead.

With over three decades of experience in the banking, finance, and corporate sectors, he is a seasoned financial crime compliance expert. As a strategic leader, he possesses a deep understanding of Governance, Risk and Compliance (GRC), encompassing Anti-Money Laundering (AML), Countering the Financing of Terrorism (CFT), and Anti-Bribery and Corruption (ABC) programs.

Mohamed's expertise extends to regulatory frameworks, industry requirements, operational processes, Fintech and Regtech solutions, and best practices across all industries.

Throughout his career, he has held executive positions in global infrastructure technology providers, financial market data firms, and international banks, spanning retail, wholesale, & investment banking.

**For further details, please contact:**

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